

# DENTAL

## PRACTICE FOR SALE



Practice Sales and Appraisals

**100% FINANCING**  
AVAILABLE

## SANTA BARBARA

This One Has It All !!!

- ◆ Seller Retiring
- ◆ Growth Opportunity
- ◆ Seller Works Part-time Schedule
- ◆ Seller Refers Ortho, Perio, OS, Implants; Endo

### SALE PRICE

Sale Price: \$287,000

### LEASE INFORMATION

Monthly Payment: \$3200

Broker currently negotiating new long-term lease

### OFFICE HOURS

Seller Works Limited Schedule

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*Available for the Buyer that values the promise of tomorrow and cherishes the opportunity at hand !*

Broker # 01102002

All information has been provided to the best of the Seller's knowledge and is deemed reliable but not guaranteed by Practice Sales & Appraisals

**CALL NOW TO DISCUSS THIS PRACTICE OPPORTUNITY AND/OR PLACE AN OFFER**

**818-999-9595**

Disclaimer: If you are receiving information concerning one of listings, be advised that all such information is procured from the Seller directly, and should be verified for completeness, accuracy, and validity prior to your decision to acquire the business. Broker takes no responsibility whatsoever no makes any statement in regards to the accuracy of the information, and takes no responsibility for auditing, verifying or investigating any such data delivered by Seller or claimed by Seller. All Seller's representations are assumed to be accurate, in all material respects but require verification by Buyer during due diligence.



Lou Bermudez, Broker

For Over 30 Years

Specializing in Practice Sales & Appraisals

www.ddspracticebroker.com

(818) 999-9595

## PRACTICE PROFILE

**Sale Price:** \$287,000 (excluding accounts receivable)

**Terms:** Cash

**Seller** : Raymond Johansen, DMD Inc.  
**Type of Practice** : General & Cosmetic Dentistry  
**Address** : 601 E. Arrellaga St., Suite 202, Santa Barbara, CA 93103  
**Reason for Sale** : Retirement

### Practice Footnotes:

◆ 100% Private Practice

◆ Super Growth Potential

### Office Hours:

	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
<b>Office Hours</b>	8-5pm	8-5pm	Closed	8-5pm	8-2pm	Closed
<b>Doctor Hours:</b>	X			X	X	
<b>Hygienist</b>	X			X	X	

### Lease Information:

Monthly Payment: \$3200/mo (estimated)

Length of Lease: Broker negotiating long-term lease

◆ Lou Bermudez, Broker BRE Lic # 01102002 ◆

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mobile (818) 519-8564

**Physical Description of Practice:**

<b>Operatories:</b>	3 Ops
<b>X-Rays</b>	Dentrix Digital System
<b>Computerized:</b>	Dexis Computer Program
<b>Type of Building:</b>	Professional Building
<b>Square Footage of Practice:</b>	± 940 sq ft approximately

**Financial Information:                      Projecting \$400k for 2020 !!!!!**

<b>Gross Income for Year Ending 2019:</b>	\$439,773
<b>Gross Income For Year Ending 2018:</b>	\$459,466
<b>Gross Income For Year Ending 2017:</b>	\$464,349

**Staffing:**

POSITION	WAGES
Receptionist / Biller (Wife)	\$25/hour
Chairside Assistant (Lisette) 3 days	\$18/hr
Hygienist	\$400-\$450/day

*All data contained herein is information secured by broker from owner; its accuracy has not been verified and is not guaranteed.*